

Company profile

From a Fraunhofer spin-off to an international consultancy

Since our establishment 2001 as a spin-off from the two leading Fraunhofer Institutes for Manufacturing Engineering and Automation in Stuttgart (IPA) and for Material Flow and Logistics in Dortmund (IML), we have operated as an independent consultancy firm to support small to mid-sized companies and multinationals from a variety of industries during numerous projects in Germany and abroad.

High-quality consultancy services and the establishment of an international team of experienced consulting experts operating worldwide in a range of fields of competency led to sustained growth and the establishment of our six branches on the domestic market and abroad. This allows us to provide our clients with reliable and competent support, even in major projects spanning several continents.

The steady and consciously sustainable development of our company is based on the dependable and competent advice we offer our clients. Our success is built to a large extent on outstanding levels of client satisfaction and the rigorous expansion of customer relationship management measures that we apply.

Excellent, comprehensive expertise

Acting as a one-stop solution provider, we offer our clients consulting, planning, guidance in implementation and change management, as well operative support in business operations. We have won multiple awards as one of Germany's pre-eminent consultancy firms for the outstanding expertise of our advice, process and industry competency and our implementation skills.

By delivering industry-specific expertise, we cover a broad portfolio of consultancy issues in supply chain management, logistics, production, after sales, factory management, warehousing, purchasing and procurement.



Supply chain management



Logistics management



Factory and warehouse planning



After-sales management



Production management



Purchasing and procurement

This extends from the development of individual strategies to the planning and optimisation of processes, the definition of requirements for auxiliary IT systems and application design. In most of our projects we support our clients actively during the phase of implementation and realisation.

Another of our strengths is profound know-how of the logistics and IT systems commonly used in practice. As an independent consulting firm, we are able to offer our clients tangible value added in logistics optimisation projects, for instance due to our expertise in materials handling/order picking, highly automated warehouse technology and packaging solutions, as well as through our familiarity with system providers for necessary IT applications in the areas of ERP, WMS, SCM, TM and others. This guarantees that our customers receive highly functional and viable solutions for their individual concerns. We are frequently called in to act as neutral advisors during selection and rollout of the systems or their reconfiguration.

In order to support our consulting services and to safeguard concept and design solutions, we use both proprietary and industry-standard planning and analysis tools, for instance in the areas of big data analytics, supply chain design, transport optimisation and inventory management.

Building blocks in our successful consultancy method

Customized solutions for each client	Extensive consulting and engineering competency	Close, trusting collaboration with our clients	Expert knowledge of standard logistics systems and IT solutions
Implementation-oriented mind set and approach	Consistent client support, from strategy development to realisation	Cross-sectoral expertise	Combination of consultancy and industrial experts
International branches for client proximity worldwide	Experience in change management	Value added for our clients through innovative solutions	Deployment of highly effective tools

Competent, trustworthy methods

We cover a broad spectrum of consulting, planning and implementation topics thanks to our technical expertise in specific industries and areas. Here, we benefit in particular from our profound knowledge of best practices and innovative solutions, for instance in regard to Industry 4.0. The knowledge we have acquired through the implementation of many, often innovative concepts in an array of industries, is a key element in our successful methodologies and an important contributor to the customer benefits afforded in our projects.

Whether it is the construction of a logistics hub, the rollout of lean production, organisational and IT process optimisation, the development of new strategies for inventory optimisation or the restructuring of an entire supply chain – our work is consistently focused around the requirements and the realistic capabilities of our clients. A company's budget, timescale and clear objectives provide a framework for our work, within which we develop the best possible solutions on behalf of our clients. Moreover, we often provide our clients with support in detailed planning, for example in tender management, implementation support and during go-live. Our experts can also accept interim responsibilities on request, e.g. to deputise in a temporary capacity for certain positions within the company.

As team players, we communicate closely with our clients and foster a culture of maximum customer proximity. On request, we also include our clients' project staff and process owners, integrating them actively in the project work. We are convinced that trusting partnerships are the ideal foundation for sustainable and successful collaboration.

People and values

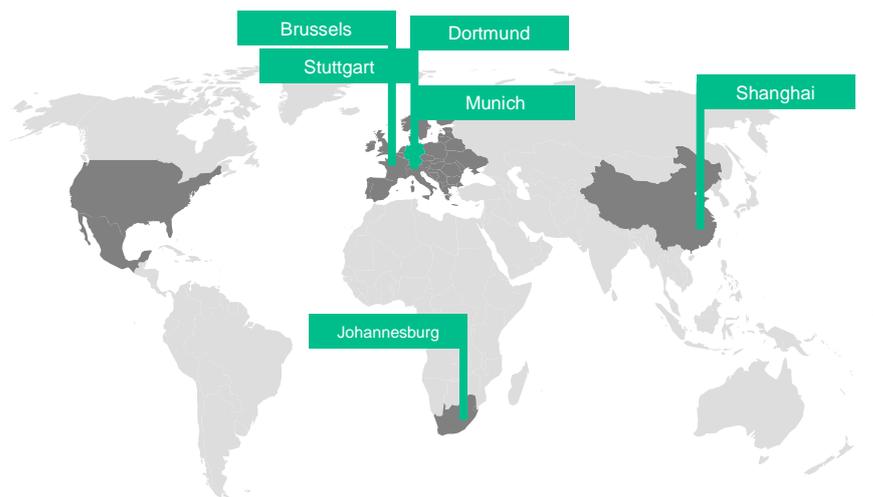
Commitment, sustainability and entrepreneurial responsibility – these principles guide our actions.

Customer satisfaction is our motivation, which is based besides an overall project success itself, on sustainable collaboration in the spirit of partnership. Our company is home to highly qualified and seasoned specialists working within the collegial framework of interdisciplinary project teams – together we create the structures and processes to meet our clients' requirements in specific business cases. In our team, we nurture an open culture without hierarchies with a pleasant and team-oriented working atmosphere. Motivated and dedicated employees are important to us and key elements in successful project work. These are the principles upheld by the management team at ebp-consulting. Besides the two founders and chief executives Dr. Jochen Braun and Frank Gehr, the management board consists of managing partners and co-owners Bernd Kulow, Kasra Nayabi and Andreas Michalski.

International projects, global presence

We support our clients worldwide

We cooperate with our clients on international projects almost anywhere in the world. With our local branches, we guarantee direct proximity to the clients, as well as rapid and suitable project support on site.



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